



CARLSBAD DEPARTMENT OF DEVELOPMENT

Mr. Jack Schultz, CEO
Agracel, Inc.
P.O. Box 1107
Effingham, IL 62401

Dear Mr. Schultz:

On behalf of the Carlsbad Department of Development, I would like to thank you for your outstanding presentation at the New Mexico Governor's Summit for Economic Development. This year, the Carlsbad Department of Development had the pleasure to host the Summit in partnership with the Carlsbad Chamber of Commerce. As you are aware, the Carlsbad Department of Development is a regional economic development organization representing Carlsbad and Eddy County located in the southeast corner of New Mexico. Our organization currently includes 87 members representing CEOs, business owners, and community leaders in our region.

Your presentation was the highlight of the summit. Leaders from around the state are still referring to your statements and the points you addressed in your presentation. Your ideas have truly changed the mindset of many community leaders in our region.

In addition to your presentation, the information and research provided in *Boomtown USA* is outstanding. Your book is a must-read for all economic development and community leaders. A number of the Carlsbad Department of Development board members have read your book and refer to the information constantly.

As you continue to travel across the country, I would be delighted to hear what you learn from other communities and I also look forward to your next book. Thanks again for your hard work and for educating the leaders of our region. Please let me know if there is anything we can do to assist you in your efforts.

Sincerely,

A handwritten signature in cursive script that reads "Robert P. Detweiler". The signature is written in dark ink and is positioned below the word "Sincerely,".

Robert Detweiler
Executive Director